

FIG. 1

202

Home - NetSuite (Wolfe Electronics) - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address <http://testdrive.netledger.com/app/center/cord.nl?sc=-29&t=KLAON6KEF>

Go

Sign Out | Help | Global Search

Go

Wolfe Electronics - Test Drive User (Administrator)

212

Top 5 Sales Reps

30000
40000
50000

Mark Cohen
Unassigned
Chris Foster
Sum R Cox

(Period Range: This Year)

→ Update → Set Up

214

Key Indicators

Sales This Period \$3,984.50
This Quarter \$73,094.22
Bank Balance \$89,882.44
Receivables \$61,096.22
Payables \$14,903.95
Orders This Year 15
New Cases Last Quarter 7
New Leads This Year 26
Forecast This Year \$130,086.35

→ Update → Set Up

216

Welcome to the NetSuite Test Drive!

Getting started with NetSuite is easy. Click here for more details

220

Custom Task Portlet Search (Due Date)

| New | Edit | View | Due Date | Task Title | Priority | Mark |
|-----|------|------|------------|--|----------|-----------|
| 7 | 7 | 7 | 9/8/2003 | Review E Auctions Online Proposal | Medium | Completed |
| 7 | 7 | 7 | 9/9/2003 | Call Lawyers re: Telco Contract | High | Completed |
| 7 | 7 | 7 | 9/10/2003 | Create something like an estimate for CTAA | Medium | Completed |
| 7 | 7 | 7 | 9/18/2003 | Schedule Meeting with Broker | High | Completed |
| 7 | 7 | 7 | 11/20/2003 | Change Insurance Carrier | Low | Completed |
| 7 | 7 | 7 | 11/22/2003 | Review Health Ins | Medium | Completed |

→ New → Update → Edit → Set Up

222

Custom Vendor Financial View

| New | Edit | View | Name | Terms | Credit Limit | Balance |
|-----|------|------|-------------------------|----------------|--------------|--------------|
| 10 | 10 | 10 | American Computers | Net 60 | 4000.00 | (\$3,964.81) |
| 10 | 10 | 10 | Best Fixture, Inc. | Net 30 | 20000.00 | \$0.00 |
| 10 | 10 | 10 | Bob Ford, CPA | Net 30 | 30000.00 | (\$700.00) |
| 10 | 10 | 10 | California EDO | 2% 10 Net 30 | 30000.00 | \$0.00 |
| 10 | 10 | 10 | Carbay Insurance Agency | Due on receipt | 9000.00 | (\$8,042.00) |

(20 more)

→ Update → Edit → Set Up

210

Top 5 Customers

20000
15000
10000
5000

Sharp Mark
Crispin Inc
Chas Art Co
Jonning Ph...

(Period Range: This Year)

→ Update → Set Up

208

Settings

- Add Content
- Set Preferences
- Set Up Synchronization

206

Home

Transactions Lists Reports Setup Support Intranet

Home >

219

Today is September 7, 2003

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 31 | 1 | 2 | 3 | 4 | 5 | 6 |
| 7 | 8 | 9 | 10 | 11 | 12 | 13 |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 |
| 28 | 29 | 30 | 1 | 2 | 3 | 4 |

204

NETSUITE

NetSuite Release 9.0.2 Copyright © NetLedger Inc. 1999-2003. All rights reserved.

Internet

FIG. 2

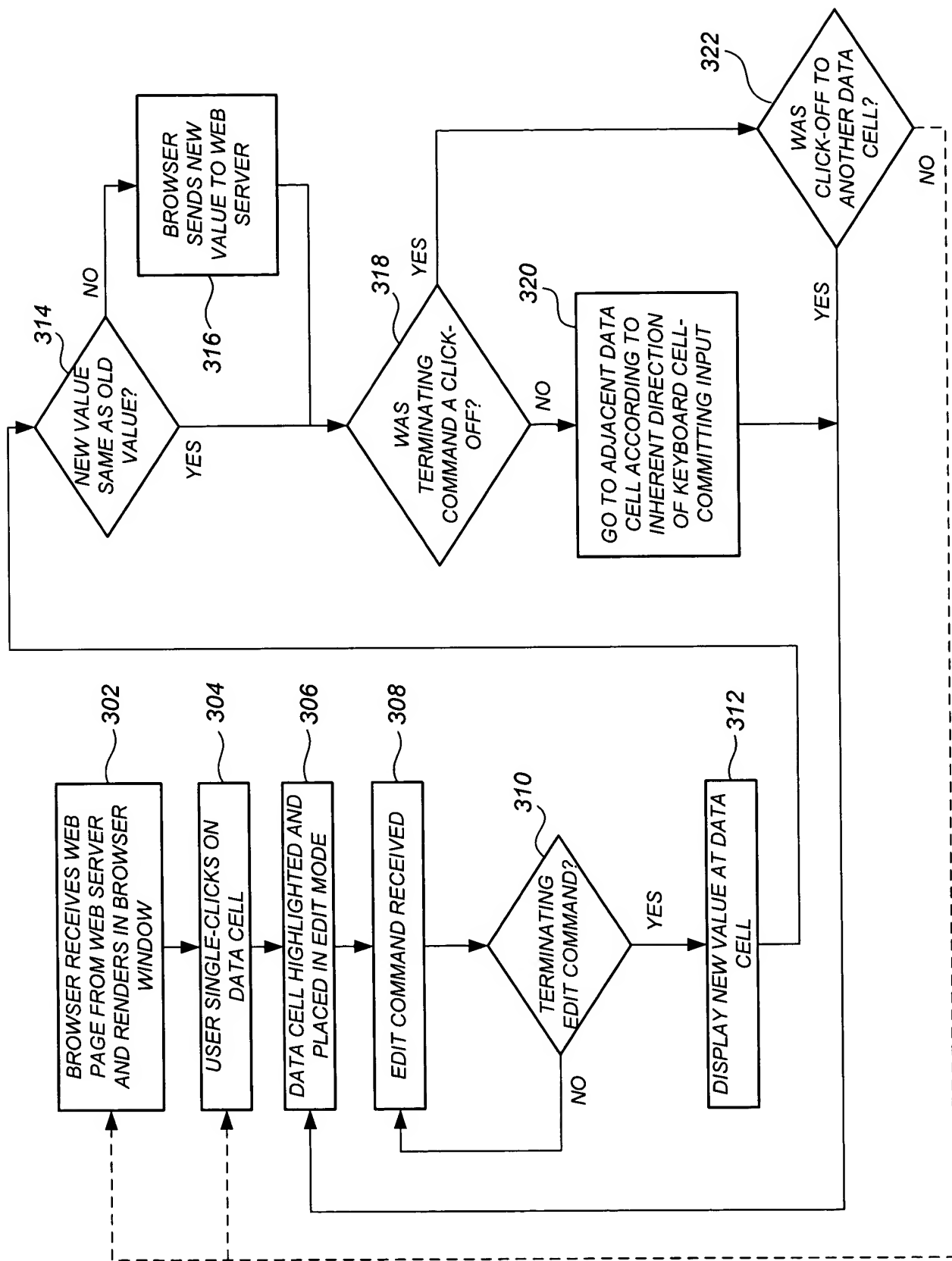


FIG. 3

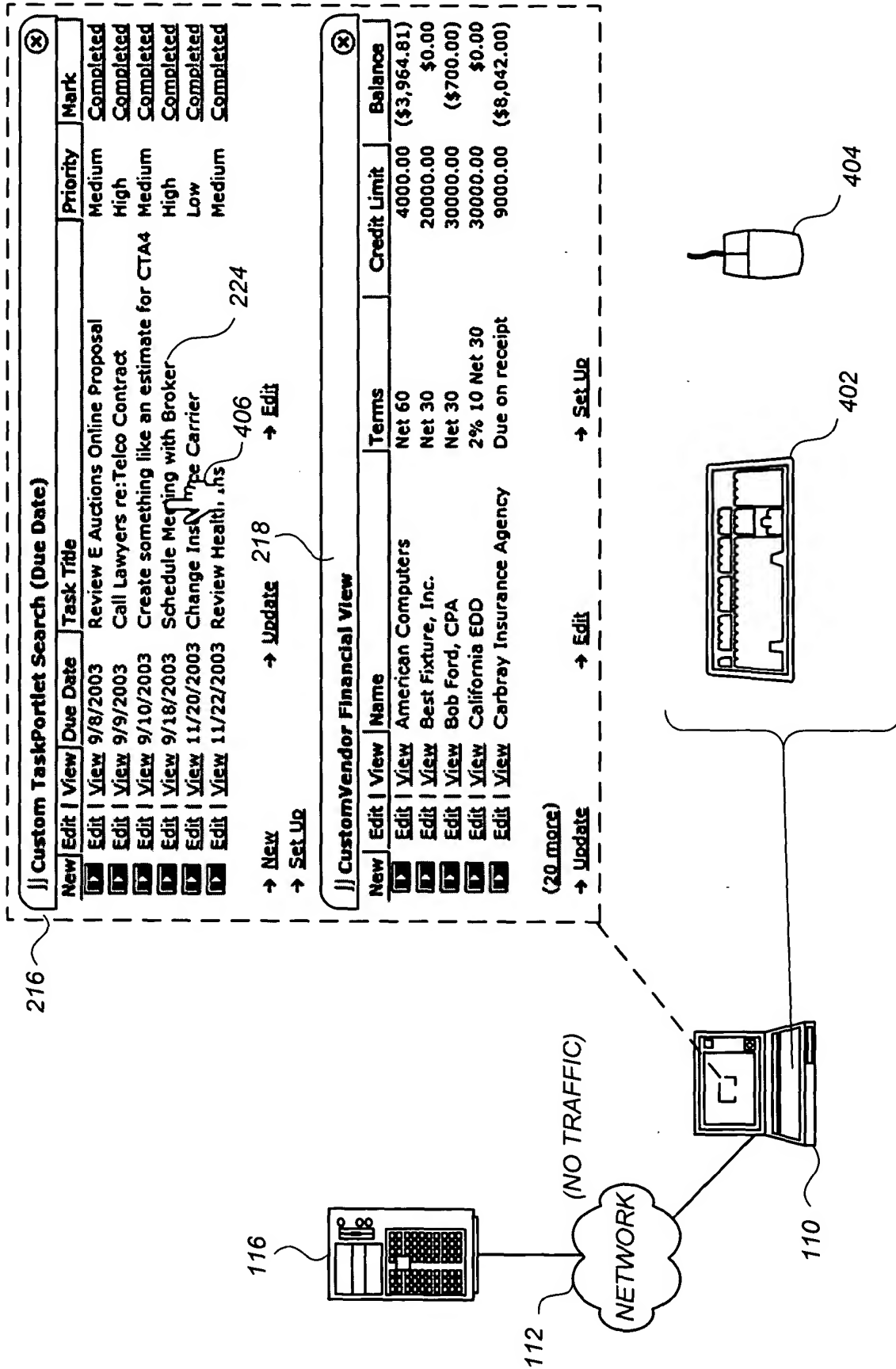


FIG. 4

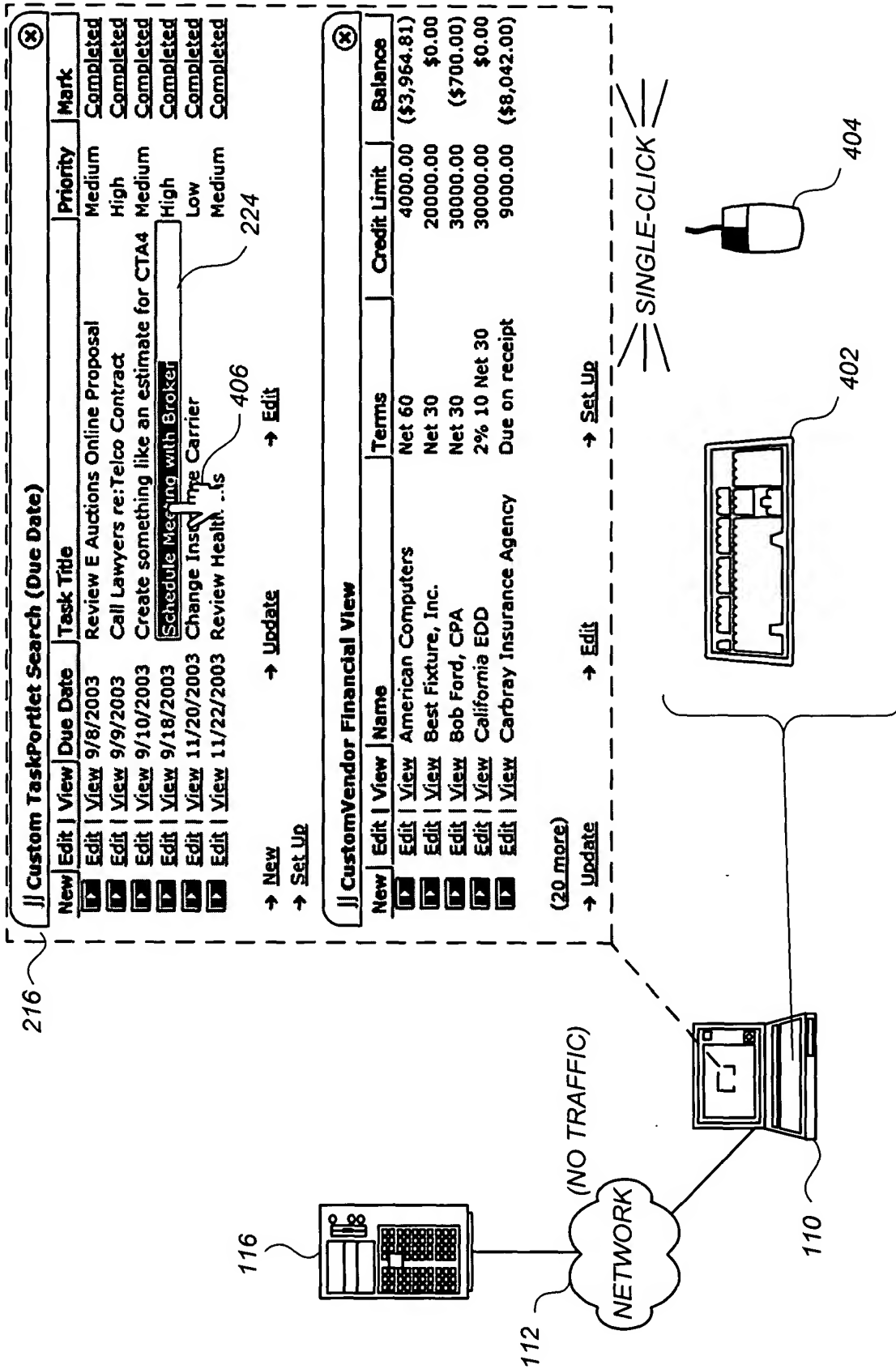


FIG. 5

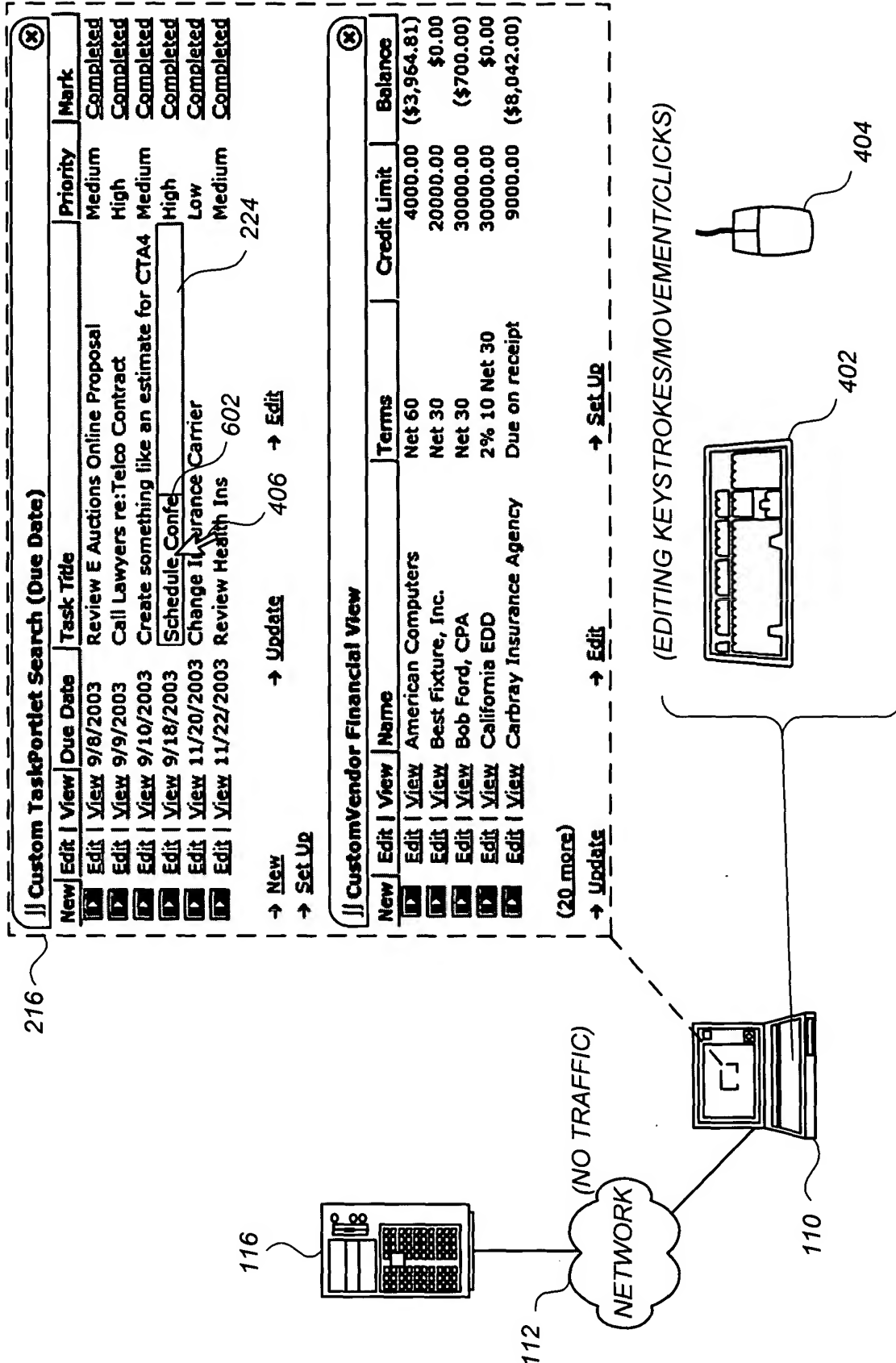


FIG. 6

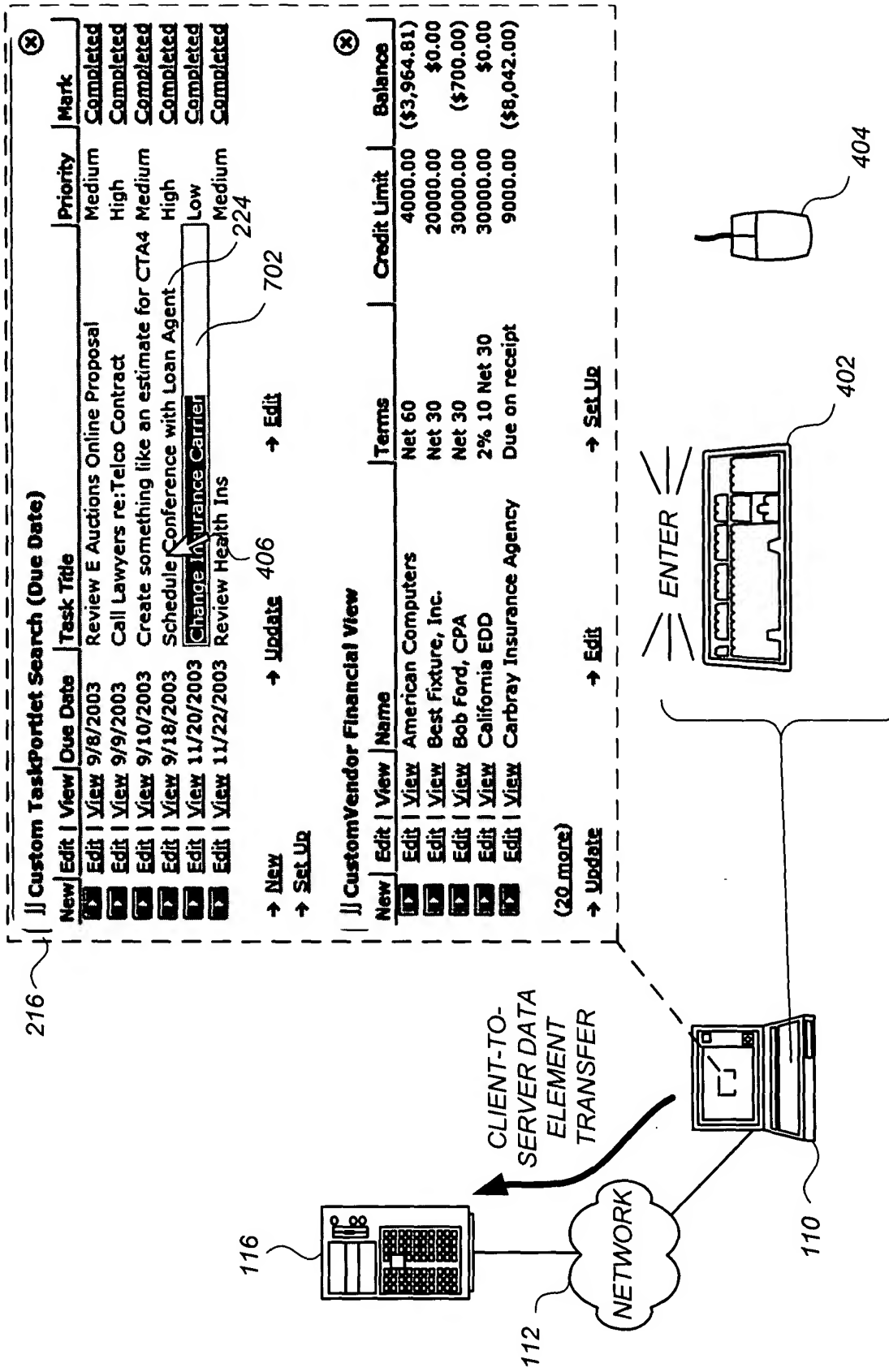


FIG. 7

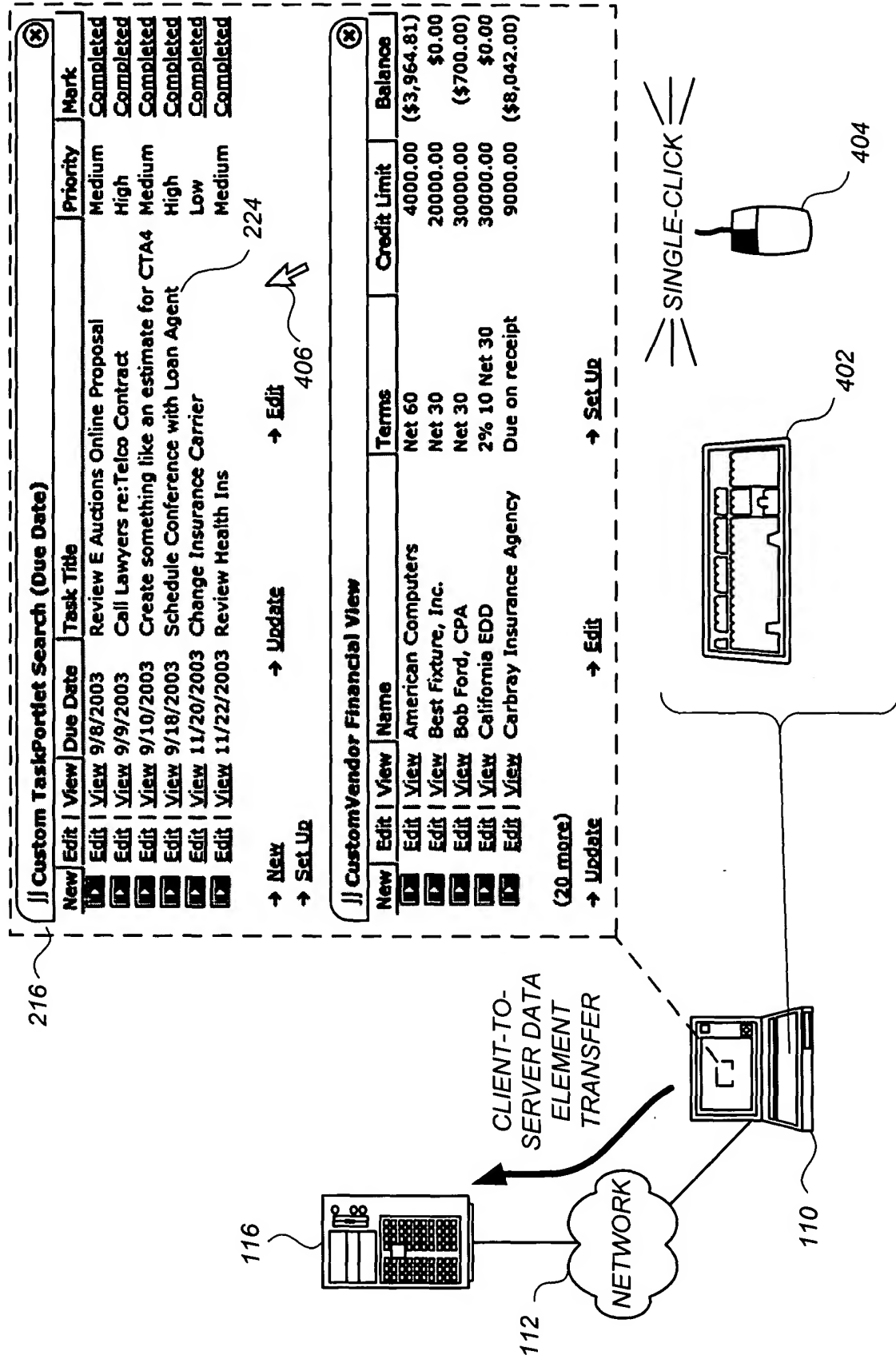


FIG. 8

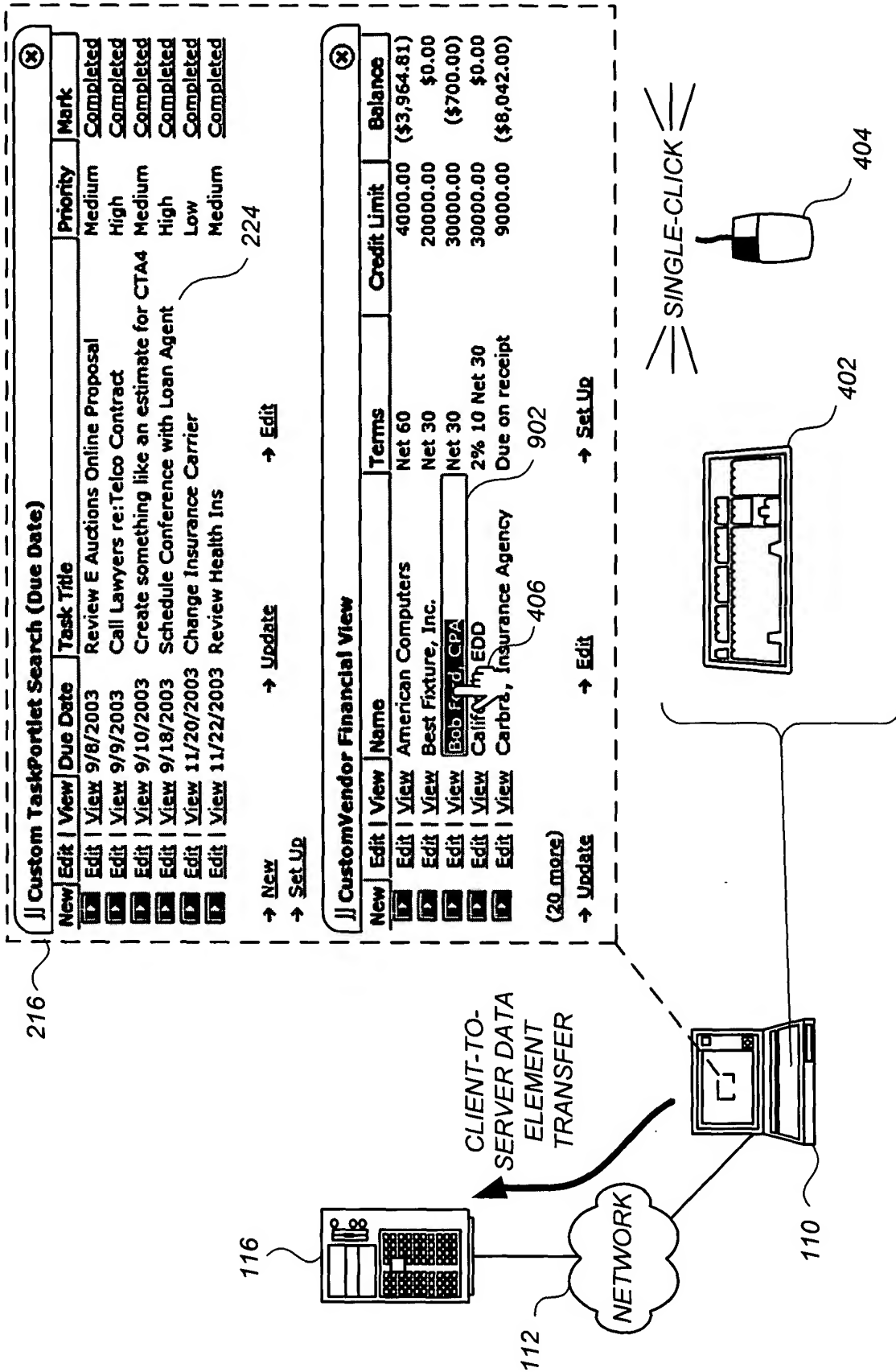


FIG. 9

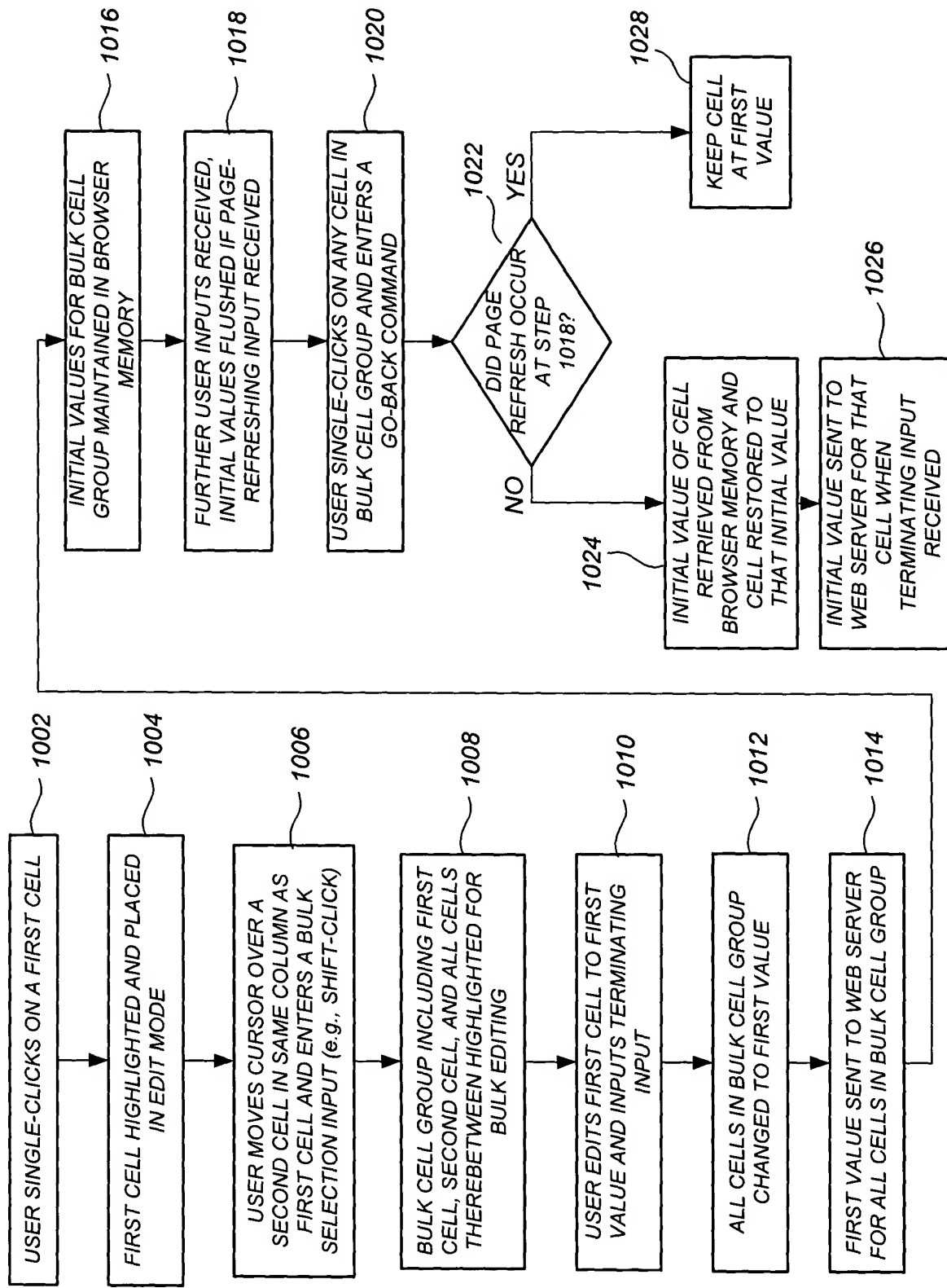


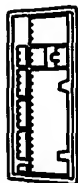
FIG. 10

FIG. 11

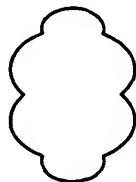
1102

1104

| Custom Item CostView | | | |
|---------------------------|-------------------------------------|------|-----------------------------|
| Edit View | Name | Cost | Preferred Vendor |
| <u>Edit</u> <u>View</u> | Accessories : Cable - Cat 5, 10 ft | 3.50 | American Computers |
| <u>Edit</u> <u>View</u> | Accessories : Cable - Cat 5, 5 ft | 2.00 | American Computers |
| <u>Edit</u> <u>View</u> | Accessories : Cable - IDE 406 | 2.19 | Sullivan Distributors, Inc. |
| <u>Edit</u> <u>View</u> | Accessories : Cable - Parallel | 3.99 | Sullivan Distributors, Inc. |
| <u>Edit</u> <u>View</u> | Accessories : Cable - SCSI | 3.49 | Sullivan Distributors, Inc. |
| <u>Edit</u> <u>View</u> | Accessories : Cable - Serial, 10 ft | 1.99 | Sullivan Distributors, Inc. |
| <u>Edit</u> <u>View</u> | Accessories : Cable - USB 10 ft | 3.89 | Sullivan Distributors, Inc. |



POSITION CURSOR



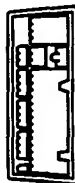
(NO TRAFFIC)

FIG. 12

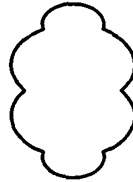
1102

1104

| Custom Item CostView | | | |
|---------------------------|-------------------------------------|------|-----------------------------|
| Edit View | Name | Cost | Preferred Vendor |
| <u>Edit</u> <u>View</u> | Accessories : Cable - Cat 5, 10 ft | 3.50 | American Computers |
| <u>Edit</u> <u>View</u> | Accessories : Cable - Cat 5, 5 ft | 2.00 | American Computers |
| <u>Edit</u> <u>View</u> | Accessories : Cable - IDE 406 | 2.19 | Sullivan Distributors, Inc. |
| <u>Edit</u> <u>View</u> | Accessories : Cable - Parallel | 3.99 | Sullivan Distributors, Inc. |
| <u>Edit</u> <u>View</u> | Accessories : Cable - SCSI | 3.49 | Sullivan Distributors, Inc. |
| <u>Edit</u> <u>View</u> | Accessories : Cable - Serial, 10 ft | 1.99 | Sullivan Distributors, Inc. |
| <u>Edit</u> <u>View</u> | Accessories : Cable - USB 10 ft | 3.89 | Sullivan Distributors, Inc. |



SINGLE-CLICK



(NO TRAFFIC)

FIG. 13

1102

1104

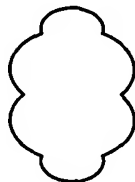
| Custom Item CostView | | | |
|----------------------|-------------------------------------|------|-----------------------------|
| Edit View | Name | Cost | Preferred Vendor |
| Edit View | Accessories : Cable - Cat 5, 10 ft | 3.50 | American Computers |
| Edit View | Accessories : Cable - Cat 5, 5 ft | 2.00 | American Computers |
| Edit View | Accessories : Cable - IDE | 2.19 | Sullivan Distributors, Inc. |
| Edit View | Accessories : Cable - Parallel | 3.99 | Sullivan Distributors, Inc. |
| Edit View | Accessories : Cable - SCSI | 3.49 | Sullivan Distributors, Inc. |
| Edit View | Accessories : Cable - Serial, 10 ft | 1.99 | Sullivan Distributors, Inc. |
| Edit View | Accessories : Cable - USB 10 ft | 3.89 | Sullivan Distributors, Inc. |

1302

406



MOVE CURSOR
DOWN TO CELL 1302



(NO TRAFFIC)

FIG. 14

1102

1104

| Cust m Item CostView | | | |
|----------------------|-------------------------------------|------|-----------------------------|
| Edit View | Name | Cost | Preferred Vendor |
| Edit View | Accessories : Cable - Cat 5, 10 ft | 3.50 | American Computers |
| Edit View | Accessories : Cable - Cat 5, 5 ft | 2.00 | American Computers |
| Edit View | Accessories : Cable - IDE | 2.19 | Sullivan Distributors, Inc. |
| Edit View | Accessories : Cable - Parallel | 3.99 | Sullivan Distributors, Inc. |
| Edit View | Accessories : Cable - SCSI | 3.49 | Sullivan Distributors, Inc. |
| Edit View | Accessories : Cable - Serial, 10 ft | 1.99 | Sullivan Distributors, Inc. |
| Edit View | Accessories : Cable - USB 10 ft | 3.89 | Sullivan Distributors, Inc. |

1302

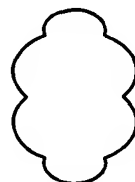
406



"SHIFT"

+

SINGLE-CLICK



(NO TRAFFIC)

FIG. 15

1102 1104 406

| Custom Item CostView | | | |
|----------------------|-------------------------------------|------|-----------------------------|
| Edit View | Name | Cost | Preferred Vendor |
| Edit View | Accessories : Cable - Cat 5, 10 ft | 4.99 | American Computers |
| Edit View | Accessories : Cable - Cat 5, 5 ft | 2.00 | American Computers |
| Edit View | Accessories : Cable - IDE | 2.19 | Sullivan Distributors, Inc. |
| Edit View | Accessories : Cable - Parallel | 3.99 | Sullivan Distributors, Inc. |
| Edit View | Accessories : Cable - SCSI | 3.49 | Sullivan Distributors, Inc. |
| Edit View | Accessories : Cable - Serial, 10 ft | 1.99 | Sullivan Distributors, Inc. |
| Edit View | Accessories : Cable - USB 10 ft | 3.89 | Sullivan Distributors, Inc. |

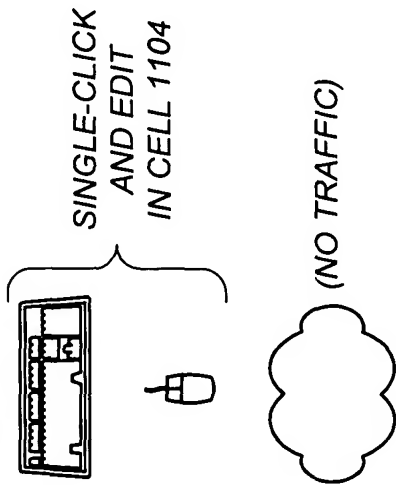


FIG. 16

1102 1104 406

| Custom Item CostView | | | |
|----------------------|-------------------------------------|------|-----------------------------|
| Edit View | Name | Cost | Preferred Vendor |
| Edit View | Accessories : Cable - Cat 5, 10 ft | 4.99 | American Computers |
| Edit View | Accessories : Cable - Cat 5, 5 ft | 4.99 | American Computers |
| Edit View | Accessories : Cable - IDE | 4.99 | Sullivan Distributors, Inc. |
| Edit View | Accessories : Cable - Parallel | 4.99 | Sullivan Distributors, Inc. |
| Edit View | Accessories : Cable - SCSI | 4.99 | Sullivan Distributors, Inc. |
| Edit View | Accessories : Cable - Serial, 10 ft | 4.99 | Sullivan Distributors, Inc. |
| Edit View | Accessories : Cable - USB 10 ft | 3.89 | Sullivan Distributors, Inc. |

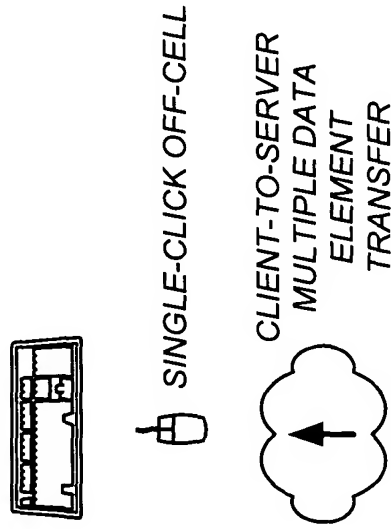


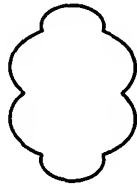
FIG. 17

1102

| Custom Item CostView | | | |
|---------------------------|-------------------------------------|------|-----------------------------|
| Edit View | Name | Cost | Preferred Vendor |
| <u>Edit</u> <u>View</u> | Accessories : Cable - Cat 5, 10 ft | 4.99 | American Computers |
| <u>Edit</u> <u>View</u> | Accessories : Cable - Cat 5, 5 ft | 4.99 | American Computers |
| <u>Edit</u> <u>View</u> | Accessories : Cable - IDE | 4.99 | Sullivan Distributors, Inc. |
| <u>Edit</u> <u>View</u> | Accessories : Cable - Parallel | 4.99 | Sullivan Distributors, Inc. |
| <u>Edit</u> <u>View</u> | Accessories : Cable - SCSI | 4.99 | Sullivan Distributors, Inc. |
| <u>Edit</u> <u>View</u> | Accessories : Cable - Serial, 10 ft | 4.99 | Sullivan Distributors, Inc. |
| <u>Edit</u> <u>View</u> | Accessories : Cable - USB 10 ft | 3.89 | Sullivan Distributors, Inc. |



SINGLE-CLICK IN CELL
REQUIRING GO-BACK

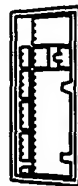


(NO TRAFFIC)

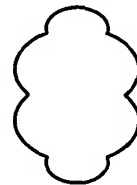
FIG. 18

1102

| Custom Item CostView | | | |
|---------------------------|-------------------------------------|------|-----------------------------|
| Edit View | Name | Cost | Preferred Vendor |
| <u>Edit</u> <u>View</u> | Accessories : Cable - Cat 5, 10 ft | 4.99 | American Computers |
| <u>Edit</u> <u>View</u> | Accessories : Cable - Cat 5, 5 ft | 4.99 | American Computers |
| <u>Edit</u> <u>View</u> | Accessories : Cable - IDE | 2.19 | Sullivan Distributors, Inc. |
| <u>Edit</u> <u>View</u> | Accessories : Cable - Parallel | 4.99 | Sullivan Distributors, Inc. |
| <u>Edit</u> <u>View</u> | Accessories : Cable - SCSI | 4.99 | Sullivan Distributors, Inc. |
| <u>Edit</u> <u>View</u> | Accessories : Cable - Serial, 10 ft | 4.99 | Sullivan Distributors, Inc. |
| <u>Edit</u> <u>View</u> | Accessories : Cable - USB 10 ft | 3.89 | Sullivan Distributors, Inc. |



"CNTL-Z"



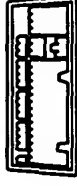
(NO TRAFFIC)

FIG. 19

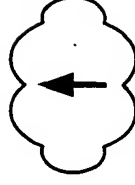
1102

| Cust m Item CostView | | | | 406 | |
|----------------------|-------------------------------------|------|-----------------------------|-----|--|
| Edit View | Name | Cost | Preferred Vendor | | |
| Edit View | Accessories : Cable - Cat 5, 10 ft | 4.99 | American Computers | | |
| Edit View | Accessories : Cable - Cat 5, 5 ft | 4.99 | American Computers | | |
| Edit View | Accessories : Cable - IDE | 2.19 | Sullivan Distributors, Inc. | | |
| Edit View | Accessories : Cable - Parallel | 4.99 | Sullivan Distributors, Inc. | | |
| Edit View | Accessories : Cable - SCSI | 4.99 | Sullivan Distributors, Inc. | | |
| Edit View | Accessories : Cable - Serial, 10 ft | 4.99 | Sullivan Distributors, Inc. | | |
| Edit View | Accessories : Cable - USB 10 ft | 3.89 | Sullivan Distributors, Inc. | | |

1702



SINGLE-CLICK OFF-CELL



CLIENT-TO-SERVER
DATA ELEMENT
TRANSFER

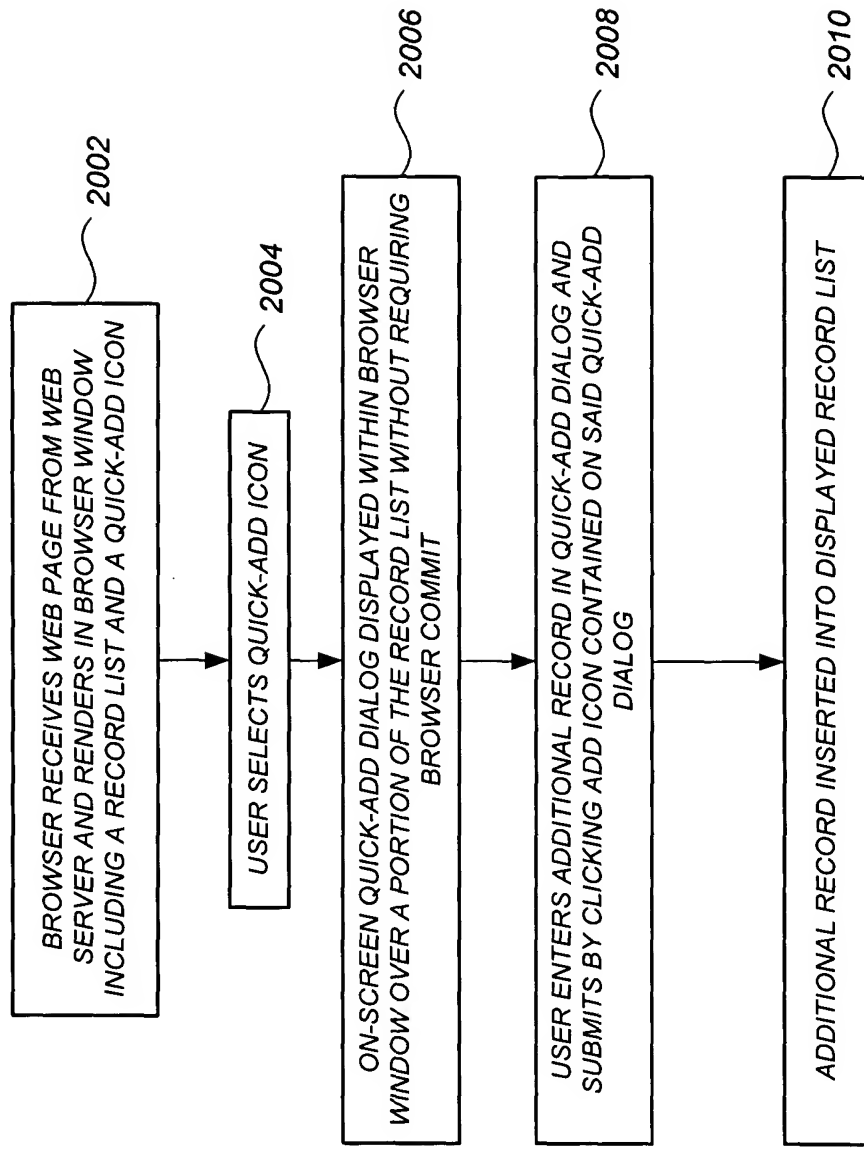


FIG. 20

2102

[Home](#)
[Transactions](#)
[Lists](#)
[Reports](#)
[Setup](#)
[Support](#)
[Intranet](#)

[Lists > Customers & Jobs >](#)

Customers & Jobs

| New | Edit | View | Name | Category | Company Name | Sales Rep | Phone |
|-----|------|------|-----------------------|------------|-----------------------|---------------|--------------|
| | | | A Wolfe | Individual | Wolfe Electronics | Clark Koozer | 342-888-6567 |
| | | | Andrew A. Anderson | Individual | AAA Driving School | A Wolfe | 540-888-9876 |
| | | | Andy Grove | Corporate | Intel Inc. | A Wolfe | 206-555-1302 |
| | | | Arnold Schwagger | Corporate | Terminator Industries | Sam R Cruz | 800-555-0609 |
| | | | Benny H. Waters | Corporate | Benihaha | A Wolfe | 435-867-9999 |
| | | | Bill Gates | Corporate | Microsoft Inc | A Wolfe | 989-111-1234 |
| | | | Brenda Brendawitz | Individual | Brendawitz Nursing | A Wolfe | 877-987-7654 |
| | | | Brian Chess | Individual | Chess Art Gallery | A Wolfe | 831-555-5229 |
| | | | Brian Sharpe | Individual | B-Sharp Music | Krista Barton | 800-555-4681 |
| | | | Cervantes V. Medeiros | Corporate | Cerveza La Beppo | Mark Grogan | 650-555-7709 |
| | | | Chuck E. Mozza | Corporate | Cheese Factory | Krista Barton | 650/555-1212 |
| | | | Eric B Schmidt | Individual | Schmidt Consulting | Neil Thomson | 312-555-0704 |
| | | | Fabrizio, Daniel B. | Corporate | Haystack Laboratories | Clark Koozer | 222-222-2221 |

2104

2106

Total Found: 35

Stage Sales Rep - All - Show Inactives Company

FIG. 21

2108

2102

Customers & Jobs

| New | Edit | View | Name | Category | Company Name | Sales Rep | Phone |
|-----|------|------|-----------------------|------------|-----------------------|---------------|--------------|
| | | | A Wolfe | Individual | Wolfe Electronics | Clark Koozer | 342-888-6567 |
| | | | Andrew A. Anderson | Individual | AAA Driving School | A Wolfe | 540-888-9876 |
| | | | Andy Grove | Corporate | Intel Inc. | A Wolfe | 206-555-1302 |
| | | | Arnold Schwagger | Corporate | Terminator Industries | Sam R Cruz | 800-555-0609 |
| | | | Benny H. Waters | Corporate | Benihaha | A Wolfe | 435-867-9999 |
| | | | Bill Gates | Corporate | Microsoft Inc | A Wolfe | 989-111-1234 |
| | | | Brenda Brendawitz | Individual | Brendawitz Nursing | A Wolfe | 877-987-7654 |
| | | | Brian Chess | Individual | Chess Art Gallery | A Wolfe | 831-555-5229 |
| | | | Brian Sharpe | Individual | B-Sharp Music | Krista Barton | 800-555-4681 |
| | | | Cervantes V. Medeiros | Corporate | Cerveza La Beppo | Mark Grogan | 650-555-7709 |
| | | | Chad E. Moore | Corporate | Chasea Eastern | Krista Barton | 650-555-1212 |

2104

Alan Q. MacPherson

2202

Sales Rep: All -

Show Inactives ☐ Report Style ☐ View ☐ Company ☐ Show Quick Add ☒

2106

2108

2204

FIG. 22

2102

Lists > Customers & Jobs >

Customers & Jobs

| New | Edit | View | Name | Category | Company Name | Sales Rep | Phone |
|-----|------|------|-------------------------|------------|------------------------|---------------|--------------|
| | | | A Wolfe | Individual | Wolfe Electronics | Clark Koozer | 342-888-6567 |
| | | | Alan Q. MacPherson | Individual | Strutz Pharmaceuticals | A Wolfe | 650-464-9876 |
| | | | Andrew A. Anderson | Corporate | AAA Driving School | A Wolfe | 540-888-9876 |
| | | | Andy Grove | Corporate | Intel Inc. | A Wolfe | 206-555-1302 |
| | | | Arnold Schwagger | Corporate | Terminator Industries | Sam R Cruz | 800-555-0609 |
| | | | Benny H. Waters | Corporate | Benihaha | A Wolfe | 435-867-9999 |
| | | | Bill Gates | Corporate | Microsoft Inc | A Wolfe | 989-111-1234 |
| | | | Brenda Brendawitz | Individual | Brendawitz Nursing | A Wolfe | 877-987-7654 |
| | | | Brian Chess | Individual | Chess Art Gallery | A Wolfe | 831-555-5229 |
| | | | Brian Sharpe | Individual | B-Sharp Music | Krista Barton | 800-555-4681 |
| | | | Christopher V. Madeline | Corporate | Parade 10 Ranch | Mark Gnanan | 555-555-7770 |

2104

2302

2202

2106

Customer Company Name Phone E-Mail

Total Found: 36

Sales Rep - All - Stage Customer Company Show Inactives ☐ Report Style ☐ View ☐ Show Quick Add ☐

2108

FIG. 23

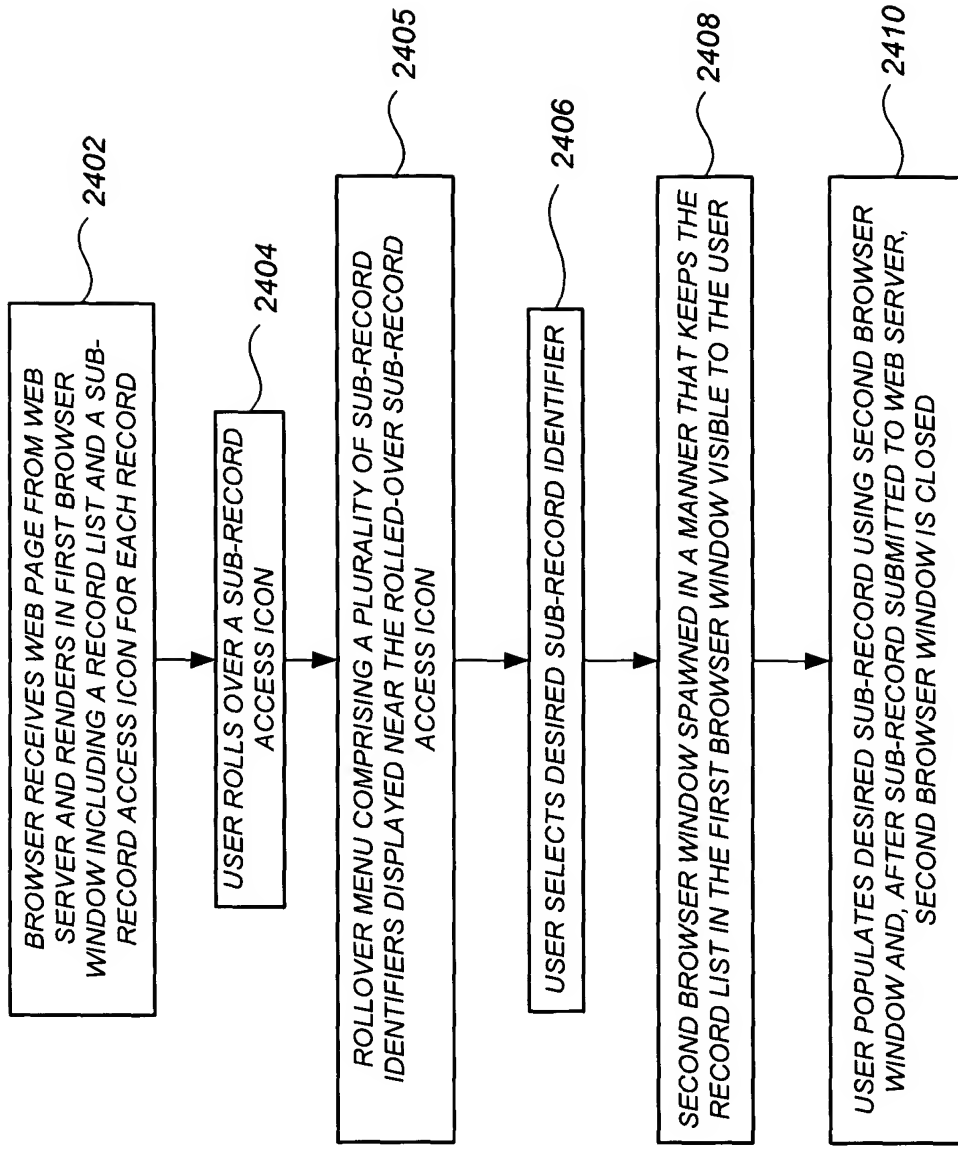


FIG. 24

3 Note - NetSuite (Wolfe Electronics) - Microsoft Internet ...

Note

Title Date 9/8/2003

Type Time 7:37 pm

Direction

New information: as it turns out, the cust

Memo

Save Close

2602

electronics) - Microsoft Internet Explorer

Sign Out | Help | Global Search

Go

Home Transactions Reports Setup Support Intranet

2102

2104

Lists > Customers & Jobs >

Customers & Jobs

| New | Edit | View | Name | Category | Company Name | Sales Rep | Phone |
|--------------------------|--------------------------|--------------------------|-----------------------|------------|------------------------|---------------|--------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | A Wolfe | Individual | Wolfe Electronics | Clark Koozer | 342-888-6567 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Alan Q. MacPherson | Individual | Strutz Pharmaceuticals | A Wolfe | 650-464-9876 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Andrew A. Anderson | Corporate | AAA Driving School | A Wolfe | 540-888-9876 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Andy Grova | Corporate | Intel Inc. | A Wolfe | 206-555-1302 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Arnold Schwagger | Corporate | Terminator Industries | Sam R. Cruz | 800-555-0609 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Benny H. Waters | Corporate | Bentaha | A Wolfe | 435-867-9999 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Bill Gates | Corporate | Microsoft Inc. | A Wolfe | 989-111-1234 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Brenda Brendawitz | Individual | Brendawitz Nursing | A Wolfe | 877-987-7654 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Brian Chess | Individual | Chess Art Gallery | A Wolfe | 831-555-5229 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Brian Sharpe | Individual | B-Sharp Music | Krista Barton | 800-555-4681 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | Cervantes V. Medeiros | Corporate | Cerveza La Beppo | Mark Grogan | 650-555-7709 |

2502

Sales Rep - All - Stage Customer Total Found: 36

Show Inactives Report Style View Company Show Quick Add New Print Customize View Export